

ProScan

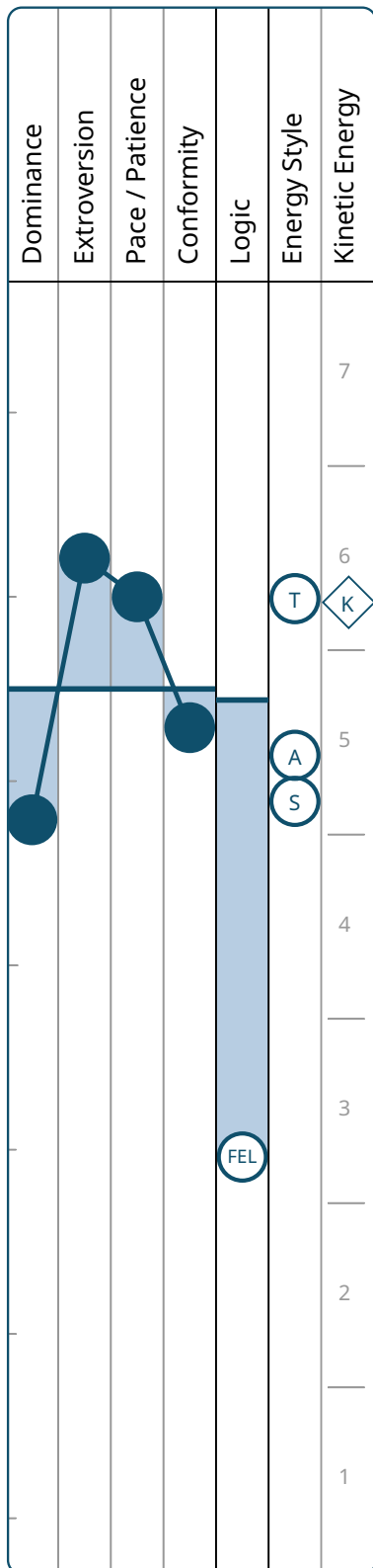
This Personal Dynamics is specifically prepared for:

John Doe

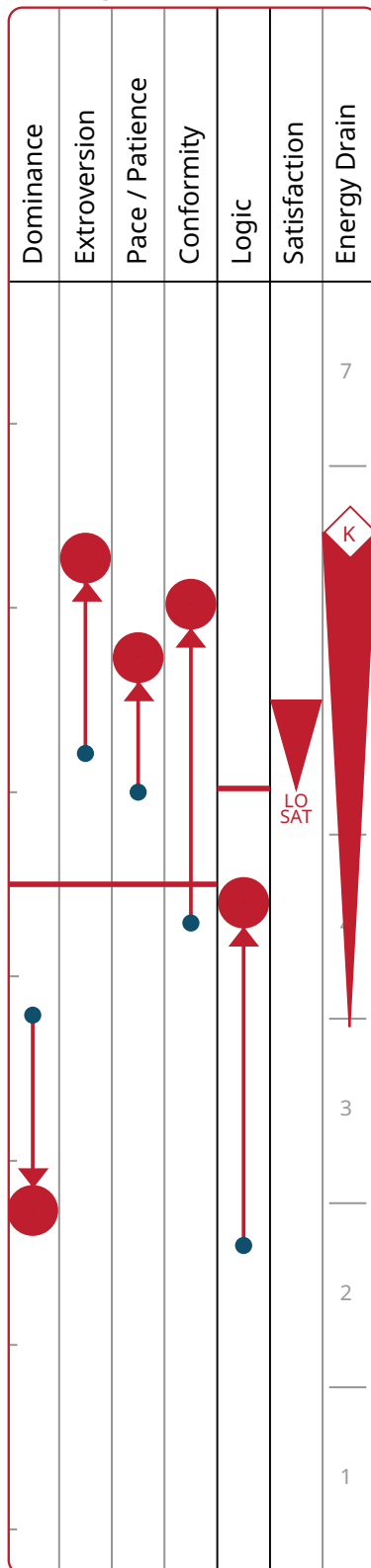
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Data Sheet

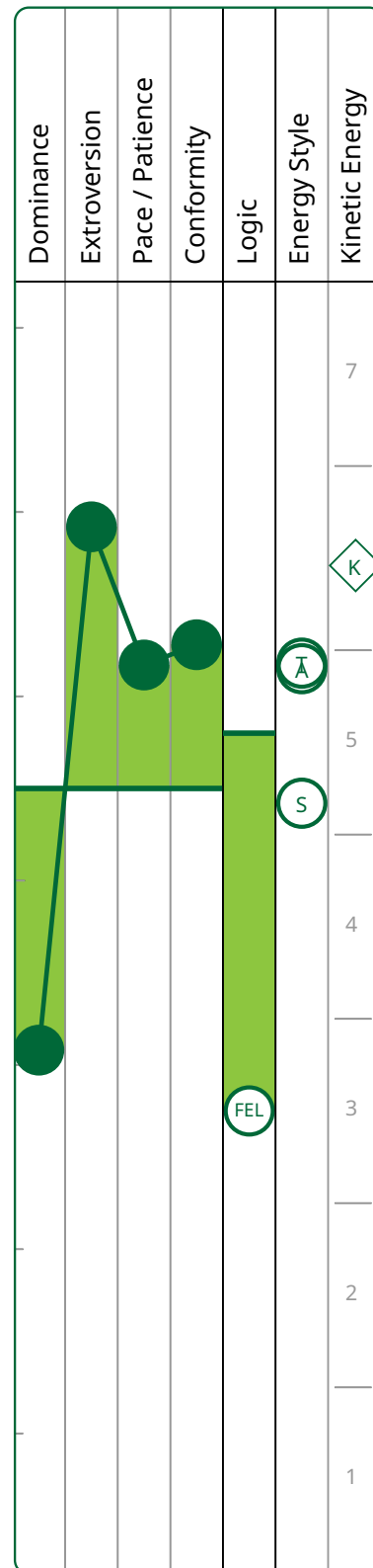
Basic / Natural Self



Priority Environment(s)



Predictor/Outward Self

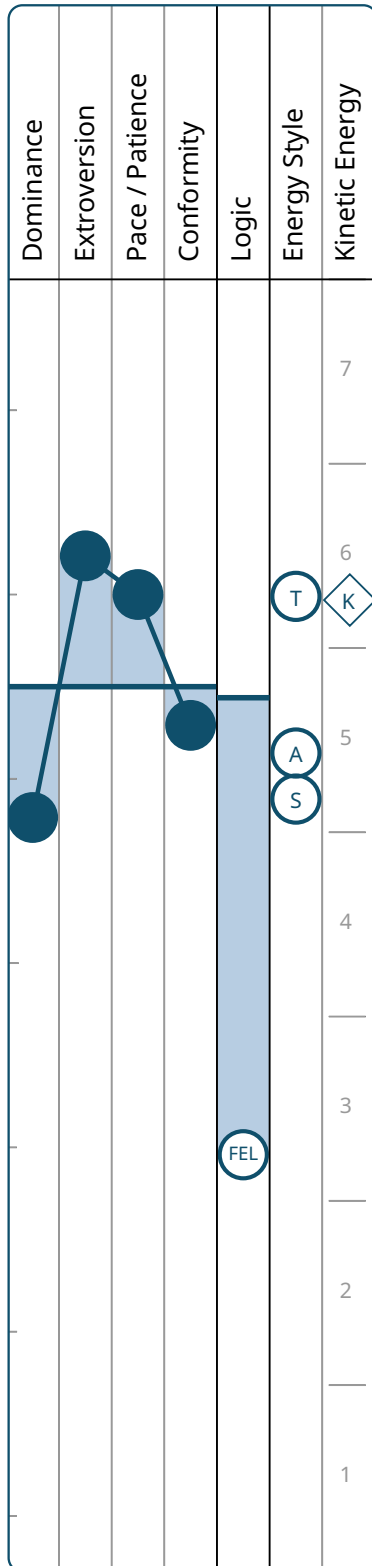


Intensity Chart

Basic / Natural Self — The way you would function if there were no outside pressures for adjustment.

Dominance Take-charge Trait	Extroversion People Trait	Pace Patience Trait	Conformity Systems Trait	Logic Decision Basis	Energy Style T A S			Energy Level Kinetic
Intimidating Bold Forceful Abrasive Commanding Fearless Daring Demanding	Overwhelming Flamboyant Verbose Promoter Convincing Gregarious Pleaser Effusive	Resist change Unhurried Determined Tenacious Deliberate Persistent Avoid conflict Resilient	Judgmental Perfectionistic Uncompromising Exacting Meticulous Vigilant Strict Orthodox	Fact/Analytical Rely on established theory	T	A	S	Zone 7 An awesome energy force - can conquer almost any goal or task - have mental/physical power for sustained, complex endeavors
Authoritative Courageous Direct Visionary Inventive Venturous Quick-witted Analytical	Eager Inspirational Expressive Empathetic Trusting Exciting Inclusive Motivating	Sympathetic Sensitive Warm Harmonious Enduring Steady Consistent Thorough	Systematic Precise Prudent Diligent Conscientious Dedicated Disciplined Conventional	Need factual proof				Zone 6 An endless resource of energy - require extensive projects or diverse activities to channel this major force
Firm Competitive Decisive Definite Assertive Self-assured Innovative Originator	Articulate Optimistic Sociable Responsive Fun-loving Enthusiastic Persuasive Verbal	Constant Dependable Rhythmic Methodical Informal Casual Good-natured Cooperative	Specialist Procedural Focused Dutiful Loyal Committed Detailed Accurate	Seek uniform fact-finding procedures				Zone 5 Significant capacity for accomplishing tasks - achieve goals with high success - need extra activities to utilize energy
Certain Confident Curious	Participative Poised Friendly	Easy-going Amiable Pleasant	Structured Careful Orderly	Examine empirical evidence				Zone 4 Ample energy to complete more than required tasks and expected goals - complete tasks productively - accommodate additional activities
DYNAMETRIC MID-LINE		FLEXIBLE / ADAPTABLE		BALANCED LOGIC				
Moderate Supportive Amenable	Sincere Congenial Genuine	Adjustability Like change Versatile	Open-minded Generalist Less-detailed	Validate inner sense	Thrust—Rocket launch style with huge energy output; inner-directed, self-starting drive	Allegiance—Follow through, supportive style; dedicated to completing predetermined project	Ste-Nacity—Steadfast, tenacious; locomotive-like force that self-initiates, pursues and completes project	Zone 3 Sufficient energy to meet requirements of today's jobs - focus on tasks - avoid overload
Collaborative Agreeable Modest Accepting Attentive Helpful Discreet Tolerant	Composed Contemplative Considerate Observant Imaginative Private Selective communicator	Active Spirited Restless Impatient Mobile Dynamic Seek change Lively	Big-picture Independent Avoid detail Free-spirited Flexible Creative Unconventional Individualistic	Use innate intuition and recognition				Zone 2 Capacity to complete tasks that are motive-driven - evaluate goals and focus accordingly - make every move count
Contributing Obliging Peaceable Gracious Accommodating Gentle Humble Temperate	Self-protective Mild-mannered Respectful Thinker Reflective Unpretentious Quiet Introspective	Swift Driving Pressing Hasty Spontaneous Instantaneous Fast-paced Impulsive	Adventurous Free-thinker Unconstrained Challenge rules Carefree Autonomous Uninhibited Self-governing	Respond instinctively				Zone 1 Limited capacity, allocate efforts in order to succeed - identify priority(s) in life - direct efforts toward specific task
Undemanding Deferring Non-controlling Tentative Hesitant Placid Yielding Complacent	Reserved Shy Circumspect Skeptical Confidential Guarded Undemonstrative Solitary	Impetuous Impelling Abrupt Coiled-spring Sporadic Short-fused Volatile Explosive	Non-detailed Free-wheeling Resistant Controversial Contrary Anti-bureaucratic Adversarial Nonconforming	Rely on initial viewpoint				
Supportive	Reserved	Urgent	Independent	Feeling/Intuition	T	A	S	K

Basic / Natural Self



Introduction

ProScan is a self awareness instrument that will aid in developing better communications, understanding and mutual respect. PDP focuses on the **strengths** of individuals and has proven that when **strengths** are understood and matched with the requirements of a job or situation, positive improvements will result.

Section 1: Basic/Natural Self

The way you function most **naturally** and **efficiently**.

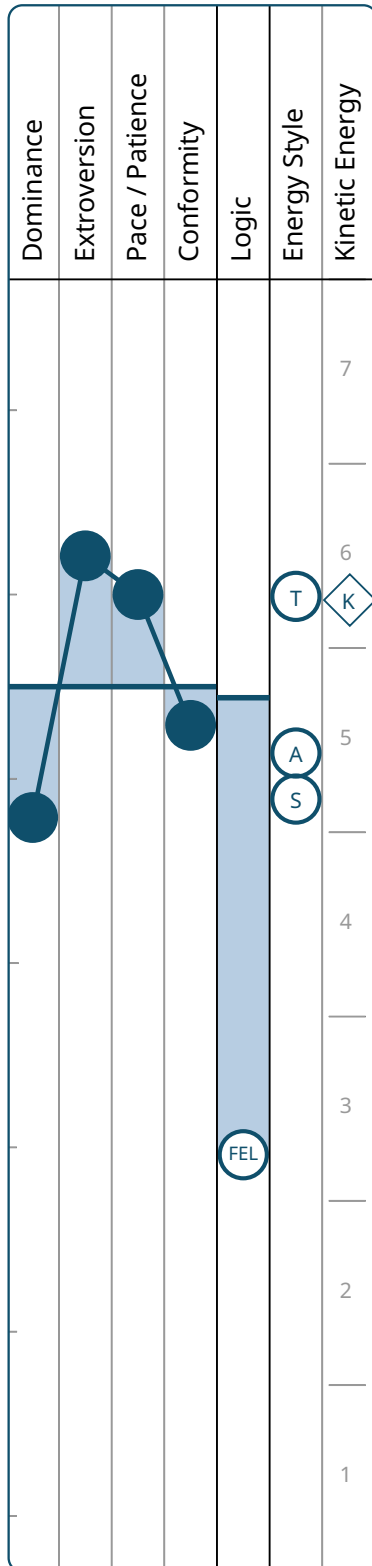
Based on recent research, case studies and a field norming of over 5 million, the following information compares your responses to others with similar responses in a statistically-based study of a cross section of working adults.

You have indicated by your responses to the ProScan Survey that:

You are influential and effective in people skills. Pleasantly supportive and interested in discussing and listening to ideas beneficial to a group of people. Casual and easygoing, willing to try things away from tradition. Like brainstorming about a variety of subjects. Drawn to and will thoroughly explore opportunities and promotions.

You may be turned off by rigid regulations and excessive detail. Probably exhibit an independent, carefree and casual attitude and are interested in being liked and appreciated.

Basic / Natural Self



Further insight into your **Extroversion** trait, the strongest behavioral trait you have developed, is described as:

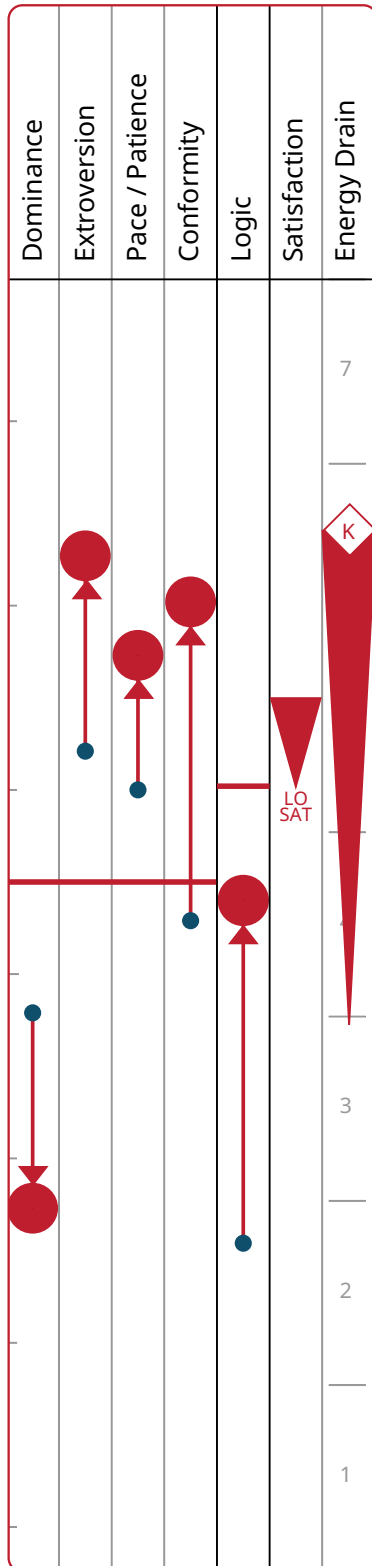
Cordial
Good natured
Pleasant
Shares ideas
Comfortable mixer
Conversationalist
Socially inclined

The **Pace** trait and its relationship to the above would represent you as being steady, unhurried, persistent, pleasant and able to take what comes and make the best of it.

The **Conformity** (structure) trait describes you as a careful, orderly and open-minded person with a respect for structure. You can either delegate the details or go ahead and complete the project with accuracy and care.

The **Dominance** trait suggests you are supportive, collaborative and modest. You may place importance on security and prefer to work with leadership that has a strong sense of direction and purpose.

Priority Environment(s) **Section 2: Priority Environment(s)**



A measurement of the pressures from important influences (environments) which are taking priority in your life and causing you to feel the need to make adjustments at this time.

Pressures come from one or more of the six major environments: work, social, family, economic, health and beliefs. Efforts to adjust take extra energy, most commonly known as **stress**.

Stress Analysis

Your **adjustments** to Priority Environment(s) are described below. To relate to the amount of energy being expended on each **adjustment**, reference the Data Sheet and note the length of each line for each Priority trait.

You are being forced or are feeling the need to make the following trait adjustments:

Dominance—less controlling

Stepping back and not being as forceful or assertive as would be natural. Perhaps attempting to delegate authority; or conversely, some authority is being taken away.

Please identify: Work _____ Non-work _____
What is causing the pressure? How could it be reduced?

Extroversion—more friendly, empathetic

Being more outgoing and persuasive. May feel the need to develop more relationship and team-building skills. Perhaps an emphasis on social involvement has created the need to be more interactive.

Please identify: Work _____ Non-work _____
What is causing the pressure? How could it be reduced?